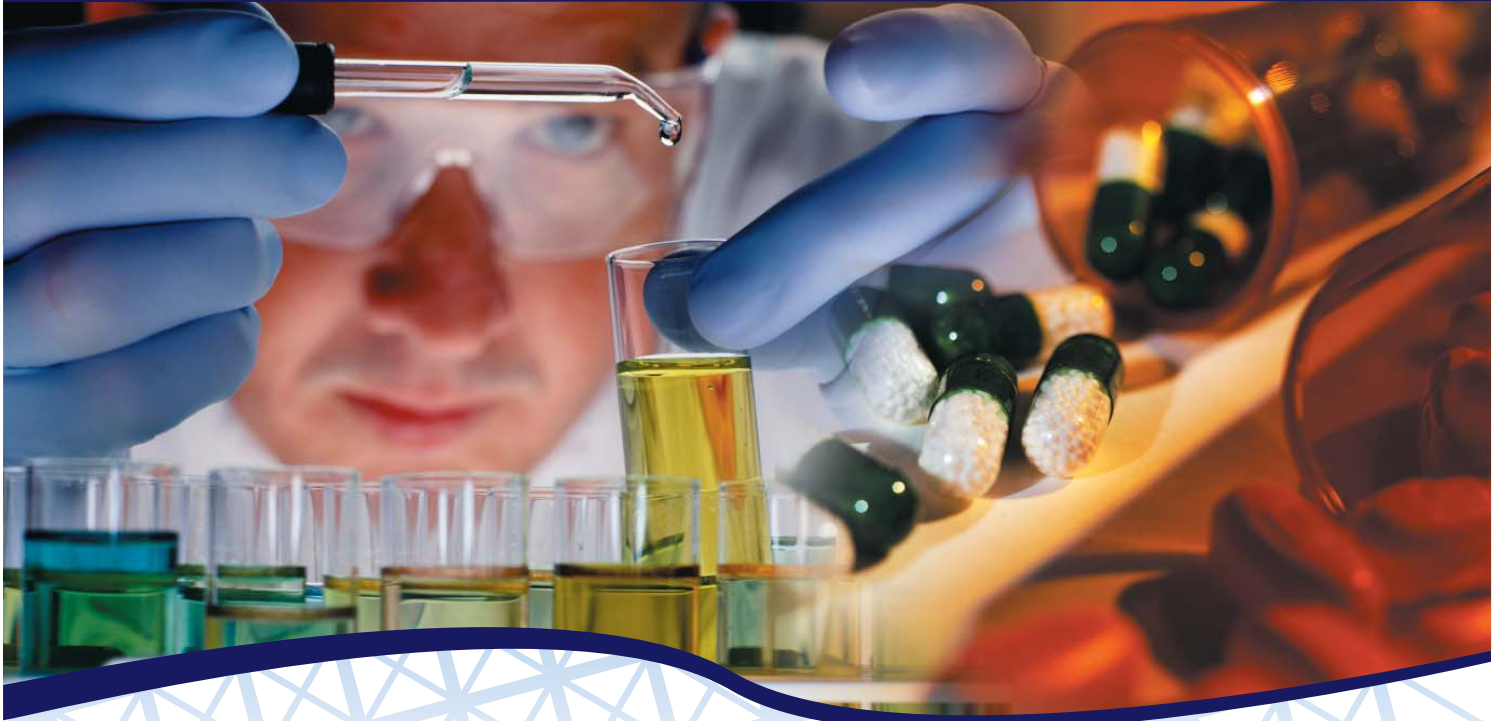


Puerto Rico's Premier Event for Life Sciences Manufacturing



Conference & Exhibition
INTERPHEXTM
P U E R T O R I C O

October 20-21, 2011

Puerto Rico Convention Center • San Juan, Puerto Rico

Featuring:

Conference & Exhibition
MEDICAL DEVICE
P U E R T O R I C O

Latin American
SUPPLY CHAIN
Innovative Offer for Tomorrow's Demand Expo2011

Sponsored by:



**PHARMACEUTICAL
ENGINEERING**

Pharmaceutical
processing

**Pharmaceutical
Technology**

Produced and Managed by:



www.interphexpuertorico.com

Exhibitor Kit



Puerto Rico's leading Life Sciences Manufacturing event for the island's science, technology and engineering Community!

- Reach 4,000 industry professionals
- Unduplicated Audience with those not in attendance at INTERPHEX New York

MEET FACE-TO-FACE WITH INDUSTRY BUYERS

INTERPHEX Puerto Rico is the pharmaceutical/biopharmaceutical and medical device's industry source for innovation, education, and professional advancement for this globally important center of life sciences. This annual event brings together top buyers from leading manufacturers in Puerto Rico and over 350 leading technology and solution providers. Included are pertinent and timely education sessions, along with networking opportunities -everything you need for essential business growth.

CROSS-SECTION COLLABORATION

INTERPHEX Puerto Rico features MEDICAL DEVICE Puerto Rico, allowing you to showcase your products and services to decision makers not only from pharmaceutical manufacturing, but from the full spectrum of life sciences industries, plus other important sectors including food & beverage, electronics, chemical manufacturing, wholesale, and retail.

Total Attendance in 2009
 Total Attendees/Conferees: 3,944
 Total Industry Professionals (including suppliers):

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www.interphexpuertorico.com



PUERTO RICO'S LIFE SCIENCE INDUSTRY

Pharmaceutical Manufacturing

- Puerto Rico is currently the world's 5th largest Pharma manufacturing location, behind US, UK, Japan and France.
- The island's pharmaceutical industry produces 13 of the 20 best-selling drugs in the United States and it accounts for a quarter of the island's gross domestic product with \$36.5 billion in annual exports.
- Puerto Rico pharmaceutical industry churns out \$35 billion of drugs each year, most of it for sale as part of the \$300 billion market in the United States.
- Puerto Rico's drug market is expected to be valued around \$4 billion by the end of the forecast period in 2013.
- Puerto Rico's pharmaceutical manufacturing sector exports medicine worth approximately \$100 billion.
- The pharmaceutical sector in Puerto Rico accounts for approximately 25% of the island's GDP and has 89 manufacturing plants and generates 100,000 direct and indirect jobs.
- Generic sector market's total value expected to reach \$2.01 billion by year-end 2010.
- Generic pharmaceuticals are the fastest growing segment of Puerto Rico's drug market.

Medical Device Manufacturing in Puerto Rico

- 50% of all pacemakers and defibrillators sold in the U.S. mainland are manufactured in Puerto Rico.
- Puerto Rico has 68 medical device manufacturing plants, generating 16,000 direct jobs.
- Leading medical devices companies that have recently established or expanded operation in Puerto Rico include:
 - St. Jude Medical, which announced plans to invest \$200 million and create 1,200 jobs at a new plant in Arecibo in the next five years
 - LifeScan, which will invest \$75 million in Aguadilla, creating 350 jobs
 - Pall Lifesciences, in Fajardo, with a \$58 million project that will generate 250 jobs
 - Roche Diagnostics, in Ponce, which will embark in a \$40 million expansion that will add 46 jobs

Biotechnology

- Over the past four years, more than \$4 billion has been invested in biotechnology in Puerto Rico.
- 25% of the world's biological manufacturing capacity is located in Puerto Rico.
- Estimated stock of multinational sector investment in biotechnology product manufacturing is as much as US\$3.5bn, due to robust commitments by major producers, including Amgen, Eli Lilly and Abbott Laboratories. \$850 million from Eli Lilly, \$500 million from Abbott Labs, \$300 million from Merck and \$200 million from Bristol-Meyers Squibb.
- Industry sources claim that Puerto Rico's biotech industry is behind only California and Massachusetts in the US in terms of value.
- Puerto Rico's biotechnology industry is one of the island's fastest growing industrial sectors, with capital investments totaling more than \$3.5 billion.
- Puerto Rico is the 3rd leading region in the U.S. for plant biotechnology research, according to the U.S. Department of Agriculture's Animal and Plant Health Information Service.

Sources: Bharat Book Bureau, Puerto Rico Industrial Development Corporation (PRIDCO) Special Report Industriales, Commonwealth of Puerto Rico Biolsland Report, INDUNIV Research Consortium, MSNBC, MarketResearch.com, Reuters



PUERTO RICO'S PREMIER EVENT FOR MEDICAL DEVICE MANUFACTURING AND PACKAGING

MEET FACE-TO-FACE WITH INDUSTRY BUYERS

Companies engaged in the manufacturing of medical/scientific devices have a sizable presence in Puerto Rico, making the Island one of the largest high-tech manufacturing centers in the U.S. Mainland. MEDICAL DEVICE Puerto Rico is the island's most trusted source for education, innovation, and collaborative opportunities in the field of high-tech precision medical device manufacturing. Networking essential to business growth, strengthened by the alignment with Puerto Rico's pharmaceutical industry, is as important here as the exploration of new products and services that enhance human life and health. MEDICAL DEVICE Puerto Rico is an event for all professionals involved in the manufacturing and packaging of medical devices and instruments.

Medical Device Puerto Rico's strongest performance areas are:

- Best event to source new products
- Offers best networking opportunities
- Best event to meet with existing suppliers

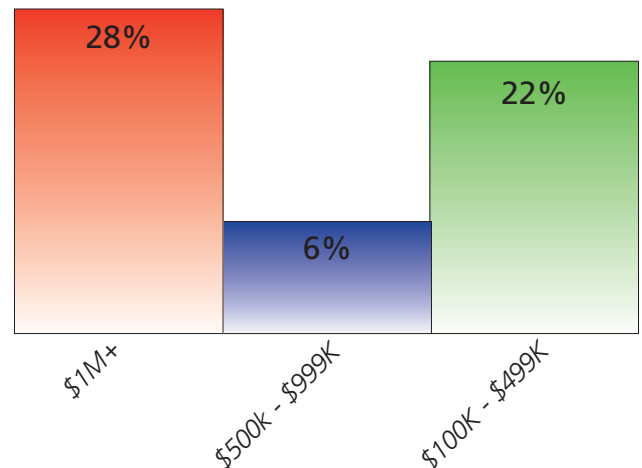
Top Job Functions in attendance are:

- Plant/Operations Management
- Quality Assurance/Quality Control
- Production of Manufacturing Engineering

84% can either recommend, specify and/or approve expenditures on products and services seen at the show

28% have a budget of 1 million or more for all products and services seen at the show. Another 33% have between budgets ranging from \$50,000 to 1 million.

Attendee Annual Budgets for Products and Services Seen at MEDICAL DEVICE Puerto Rico



2009 ATTENDEE DEMOGRAPHICS

Primary Business/Industry

Consulting Firm	14%
Ethical & Proprietary Drug	12%
Biotechnology	11%
Medical Devices & Instrumentation Manufacturing	11%
Architecture/Engineering	8%
Contract Manufacturing	7%
Generic Drug Manufacturing	7%
Bulk Products/Raw Materials	4%
Food & Beverage Manufacturing	2%
Nutritional	2%
University/Academia	2%
Other	17%

Titles/Functions

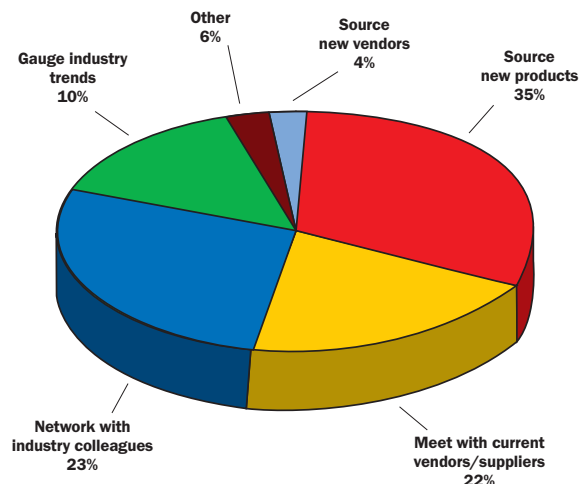
Consulting	8%
Manufacturing or Production Engineering	8%
Project Management	8%
Plant/Operations Management	7%
Electrical Engineering	7%
Sales/Marketing Management	6%
Validation	6%
Chemical Engineering	5%
Control Engineering	5%
Scientist/Chemist	5%
Process Engineering	4%
Industrial/Plant/Maintenance Engineering	4%
Construction Management	3%
Packaging Engineering	3%
Quality Assurance/Control	3%
Contract Services/Outsourcing	2%
Procurement/Purchasing	2%
Other	8%

Products they specify, recommend and/or purchase over 1M

Ingredients/Excipients	40%
Engineering & Facilities	28%
Processing Supplies	20%
Process Machinery & Equipment	20%
Plant Engineering/Plant Management	20%
Process Automation	19%
Supply Chain/Logistics	17%
Packaging Machinery	11%
Laboratory Equipment/Supplies	10%
Computer Systems/Software	6%
Instruments/Control	6%
Validation Support	6%

Source: 2009 Post-Show Registration and Attendee Research

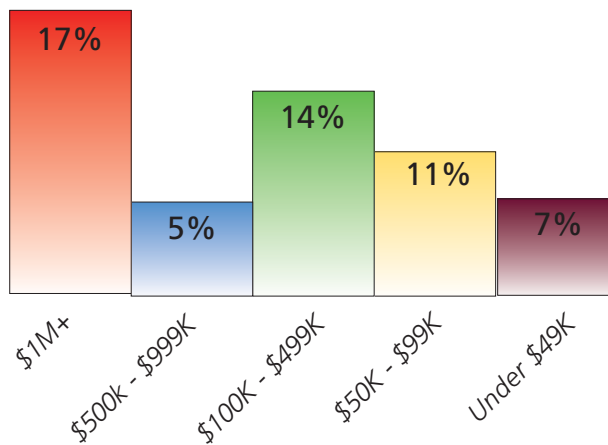
Attendee Primary Reasons for Attending



PURCHASING POWER IN PUERTO RICO

60% of attendees can either recommend or approve purchases

Attendee Annual Budgets for Products and Services Seen at INTERPHEX Puerto Rico



86% of attendees are completely/very satisfied with the event, while 90% are extremely/very likely to attend in 2010.

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