

INTERPHEX Puerto Rico is the meeting place where intelligence and passion intersect with the full spectrum of drug production products and services to create innovative solutions that improve manufacturing and supply chain performance for pharmaceutical, biologic, generic and service provider professionals.

### 2010 INTERPHEX Puerto Rico Stats

Number of Attendees:	3,814
Number Conferees:	306
Total Number of Attendees/Conferees:	4,120
Number of Exhibitor Personnel:	255

### Level of Responsibility

Corporate Management (VP level & Above)	17%
Director/Managerial	31%
Non-Managerial	53%

### Industry Sector

Biopharm	19%
Pharma	39%
Contract Services	2%
Service Providers	37%

**Total Number of Industry Professionals: 5,904**

### Influence on Buying Decisions

Final Decision Maker	29%
Significant Influence	40%
Initial Recommendation	31%

### Primary Business/Industry

Architecture, Engineering, Construction	41%
Biologics	8%
Class I Medical Devices	8%
Class II Medical Devices	5%
Class III Medical Devices	8%
Clinical Materials	2%
Clinical Trials	1%
Ethical/Proprietary Drugs	15%
Generics	3%
Medical Devices/Diagnostics	5%
Over the Counter Drugs (OTC)	6%
Vaccines	1%

### Job Category

Business Development	9%
General Management	13%
Facilities Design	4%
Laboratory	4%
Marketing, Sales Management	12%
Plant Management	3%
Process Development	4%
Production, Manufacturing	24%
Project Mgmt, Procurement, Contract Mgmt.	12%
Quality Control, Assurance, Validation	12%
Regulatory Affairs	1%
Research Development, Formulation	9%

### Products/Disciplines to purchase, specify and recommend

Cell Culture Systems/Equipment	98	Packaging, Labeling & Coding Products	371
Clean Room Equipment & Systems	446	Packaging Machinery	344
Clean Room Products & Supplies	369	Process Automation Equipment and Systems	677
Components and Parts	649	Processing & Manufacturing Equipment & Systems	632
Drug Delivery Systems	97	Processing Products and Instrumentation	386
Environmental Controls & Equipment	464	Raw Materials	271
Facility Management Systems	376	Separation/Purification	114
Instrumentation & Controls	862	Quality Control, Quality Assurance	398
Labeling, Coding & Marking Equipment & Systems	352	Warehousing Management Systems/ Material Handling	253
Laboratory Instrumentation Supplies	240		
Medical Device	273		

\*All data collected from INTERPHEX Puerto Rico 2010 Attendees